Membership Brochure

Youth Business International is the global network for organisations supporting youth entrepreneurship.
Turning job seekers into job creators

Youth Business International fights youth unemployment by helping young people to start, scale and sustain their own businesses.

We do so through a global network of locally-based organisations that support inclusive entrepreneurship programs targeted at disadvantaged youth.
The power of a global network

Our global network acts as a platform for members to exchange ideas, knowledge and insights, and to collaborate in a way that catalyses entrepreneurs’ success and multiplies impact.

Locally rooted and locally led, members combine deep contextual knowledge with YBI’s sector-leading global expertise and tools.

YBI members operate in over 50 countries

Shared values, shared purpose, shared approach
Benefits of membership

YBI supports Entrepreneurship Support Organisations (ESOs) to enhance quality, drive innovation, and increase sustainability.

As a member, you benefit from:

- **A Network** for exchanging ideas and experience
- **Sustainability support** to increase your ongoing ability to serve youth entrepreneurs
- **Programs** that catalyse innovation to meet evolving challenges
- **Accreditation and visibility** that provide credibility on the global stage
"Through exchanges, webinars and sharing, we have been introduced to innovative experiences of other network members.

Membership has allowed us to explore new partnerships and ways to expand and scale our interventions."

Sohayeb Belguith  
Project Manager at ENDA Inter Arabe (Tunisa)

YBI understands the importance of personal connections to build the trust required to share information and forge new meaningful partnerships.

Membership of YBI allows you to build your network through:

- Thematic working groups
- Communities of practice
- A global WhatsApp group
- Global events

Hear first-hand about the power of our networking events in this video from our 2019 Global Summit.
As a YBI member, you will have exclusive access to:

• Sector-leading experts and learnings to inform your work
• Practical information and tools on innovations in entrepreneurship support
• Opportunity to engage experts at discount rates to work on specific programme improvements such as building your mentoring program
• Co-creation opportunities, working with peers to solve common challenges

Ongoing calendar of monthly webinars led by experts and members sharing new ideas or initiatives. Examples:

• Anti-fragility business models
• My Personal Boardroom
• Vendor Analysis
• Learning Management Systems
• Design thinking training

Multi-session training, under funded grants or paid as premium service, in areas such as:

• Mentoring – including SOS Mentoring
• Soft skills – now a virtual offer as Growth & Performance Skills
• Facilitator training
• Decent work
• Inclusivity toolkit

Self-guided tools and activities to help members innovate, including:

• Digital Accelerator to develop digital strategies
• Innovation for Young Entrepreneurs – developing innovation skills for YEs to practically apply to their business
“Youth Business Mongolia received valuable support from the network on training, mentoring and incubation through knowledge sharing activities, including insights and valuable experience from the other network members.”

Bat-Orshikh Erdenebat
CEO of Youth Business Mongolia
As an accredited YBI member, you will have the opportunity to:

- Participate in programmes secured by YBI with global donors
- Connect with partners on the global stage
- Get referrals from YBI for funding opportunities

**A few examples of programmes implemented through the YBI Network:**

1. **Google.org**
   - 17 YBI members participated in our Rapid Response programme supported by Google.org to help MSMEs with financial and non-financial support to mitigate the impact of the COVID-19 pandemic.

2. **Argidius Foundation**
   - Under YBI’s High Flyers Programme with the Argidius Foundation, our members have come together in an Africa community of practice sharpen their approach to helping young entrepreneurs grow their businesses.

3. **IKEA Foundation**
   - In partnership with the IKEA Foundation, our members in India and Bangladesh help young entrepreneurs build thriving businesses with training, mentoring, finance and adoption of digital technologies.

“We have made meaningful connections through this network. We are about to close a large funding deal as a result of a fellow YBI member recommending us. Very thankful for that!”

Sylvie Somerville
Sinapsis (Kenya)
As a member of YBI’s global network, you can raise your organization’s visibility and profile in the international arena through:

- Accredited status earned through review by an independent assessor
- YBI global communication campaigns
- Use of YBI brand in your own communications
- Speaking engagements at YBI events or alongside YBI at other sector events

“Becoming a YBI member was a pivotal moment for us. We’ve made program improvements thanks to tools gained through the network, and we’ve enhanced our qualifications for donors when we present ourselves as an accredited member of a global network.”

Ariel Tito Correa
CEO of Manq’a Bolivia
Testimonials from YBI Partners

“IDB Lab turned to YBI to co-design the regional Youth Entrepreneurship Program across ten countries in Latin America and the Caribbean. We appreciate YBI's commitment to promoting innovation and learning across their network.”

Maritza Vela
Senior Program Officer
IDB Lab

“The IKEA Foundation is proud to partner with YBI because it provides an opportunity for local youth to grow their businesses, earn a stable income and support their families. Through our partnership, YBI members are developing much needed digital tools and skills that help young people thrive in a fast-changing market economy.”

Patrick Obonyo
Programme Manager
IKEA Foundation

“Being at YBI's Global Youth Entrepreneurship Summit was inspiring, seeing the appetite for innovation and the connections being made to collaborate and continue innovating for impact.”

Heidi Strawson
Global Giving Lead
Accenture

“YBI enables young people to follow their innovative ideas and plays an instrumental role in helping them to design and execute solutions that create value and address critical social issues and gaps that we see across the world.”

Rowan Barnett
Head of Google.org EMEA & APAC
Google.org
Become a YBI Member

These are the steps to join our vibrant network:

1. Make sure you meet our minimum eligibility requirements, which include:
   - 5 years in operation as a non-profit organisation or a social enterprise
   - 3 years running a youth entrepreneurship programme
   - References from donor, stakeholder or peer within network

2. Complete our online application process at the YBI website and provide information for the YBI-led due diligence.

3. Commit to wider YBI quality assurance by submitting biannual KPIs and partaking in a formal accreditation process led by an independent assessor after the first two years of membership.

Cost of membership

Members pay an annual membership fee based on their annual revenue

£1,000 for members with yearly income of £750,000 or more

£500 for members with yearly income less that £750,000

* The membership fee includes access to the benefits described in this brochure, there is also the potential to access premium services at additional costs, this includes a fee to access larger grant funding if relevant.
Learn more about YBI at our website www.youthbusiness.org

For more information about how to join the YBI Family, please contact us at members@youthbusiness.org

www.youthbusiness.org
Youth Business International (YBI)
/youthbusiness
@YouthBizInt

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